

## STAND BOOKING RATES FOR MEMBERS

Companies that are Members of WindEurope are entitled to reduced rate for the booked space.

The reduced rate applies to certain amount of sqm of the booked space – that depends on the company's membership category.

### Where I can check my company membership category?

If you forgot your company membership category, please contact the WindEurope Sales Team at [sales@windeurope.org](mailto:sales@windeurope.org)

### What is the amount of sqm of my stand that reduced rate will apply?

The amount of sqm that will be calculated with reduced rate depends on the stand type you wish to book.

The table below shows all the differences per membership category.

Membership category	Member rate will apply
<b>C1</b>	up to 160 sqm
<b>C2</b>	up to 80 sqm
<b>C3</b>	up to 40 sqm
<b>C4</b>	up to 15 sqm
<b>LM</b>	unlimited

### What are the rates differences?

Product	Member rate	Non Member rate
<b>Basic package</b>	€ 420.00	€ 590.00
<b>Full Package</b>	€ 475.00	€ 665.00

### How can I calculate the cost of my stand?

Example:

A C4 member books a 24m<sup>2</sup>

15m<sup>2</sup> is calculated in the member rate and anything beyond that as a non-member, following the selected stand setup.

Calculation

- Full package:  $(15\text{m}^2 \times €475,00) + (9\text{m}^2 \times €665,00) = €13,110$
- Basic package:  $(15\text{m}^2 \times €420,00) + (9\text{m}^2 \times €590,00) = €11,610$