

## STAND BOOKING RATES FOR MEMBERS

Companies that are Members of WindEurope are entitled to reduced rate for the booked space. The reduced rate applies to certain amount of sqm of the booked space – that depends on the company's membership category.

### Where I can check my company membership category?

If you forgot your company membership category, please contact the WindEurope Sales Team on +32 22131830/ +32 22131848 or [sales@windeurope.org](mailto:sales@windeurope.org)

### What is the amount of sqm of my stand that reduced rate will apply?

The amount of sqm that will be calculated with reduced rate depends on the stand type you wish to book. The table below shows all the differences per membership category.

Reduced Rate			
Membership Category	Applicable	Basic Package **	Full Package **
C1	up to 190 m <sup>2</sup> *	€ 370/ m <sup>2</sup>	€ 430/ m <sup>2</sup>
C2	up to 90 m <sup>2</sup> *		
C3	up to 45 m <sup>2</sup> *		
C4	up to 15 m <sup>2</sup> *		
LM	unlimited		

### What are the rates differences?

Stand Booking Rates (excl. VAT):

Products	Member * rate	Non Member rate
Basic Package **	€ 370.00/ m <sup>2</sup>	€ 510.00/ m <sup>2</sup>
Full Package **	€ 430.00/ m <sup>2</sup>	€ 580.00/ m <sup>2</sup>

\*WindEurope corporate members are entitled to reduced rates. To learn more about all membership benefits and categories, visit <https://windeurope.org/membership/>

### How can I calculate the cost of my stand?

Example:

A C4 member books a 24m<sup>2</sup>

15m<sup>2</sup> is calculated in the member rate and anything beyond that as a non-member, following the selected stand setup.

Calculation

- Full package: (15m<sup>2</sup> x €430,00) + (9m<sup>2</sup> x €580,00) = €11,670
- Basic package: (15m<sup>2</sup> x €370,00) + (9m<sup>2</sup> x €510,00) = €10,140